

### DearFriends

Happy New Year from all of us at the St. Louis Aquarium Foundation! Looking back on 2022, we have so much to be grateful for, not the least of which was the return of kids joining us again for in-person summer camps, school trips and education programs. It's been so rewarding to observe kids having the full experience of seeing, touching and learning about aquatic life and the importance of water conservation for all living creatures.

Throughout 2022, we were excited to introduce new programs, camps and partnerships that have a positive impact on youth. The Aquarium Foundation now works with Girl Scouts, Boy Scouts, libraries, and children's hospitals, in addition to the numerous school districts that we serve. We welcomed over 5 times more students than were able to visit in 2021 and, thanks to generous donors who supported the H<sub>2</sub>O Friends program, 43% of those students were able to visit for free. We also further expanded our educational outreach services to the region after acquiring a van, made possible through the generosity of Dana Brown Charitable Trust.

In the fall, we made the win-win decision to move the environmental education interactives out of the Conservation and Education Center and into the Aquarium. Each interactive has been paired with a relevant animal habitat, which makes the Foundation's conservation messaging much more impactful. Moving the interactives has enabled 100% of Aquarium guests to utilize them, whereas only a small percentage entered the Conservation and Education Center. Each interactive acknowledges the Foundation's role in environmental education, giving the Foundation additional visibility throughout the Aquarium.

We are so grateful to our donors and partners for the support and guidance you have given us as we continue to evolve and grow. As always, please let us know if you have any questions or ideas about the Foundation's initiatives. We look forward to seeing you in 2023!

Sincerely,

Steve O'Loughlin

**Board Chair** 

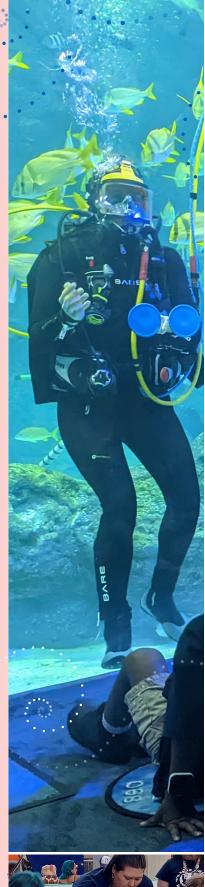
St. Louis Aquarium Foundation

Tami Brown

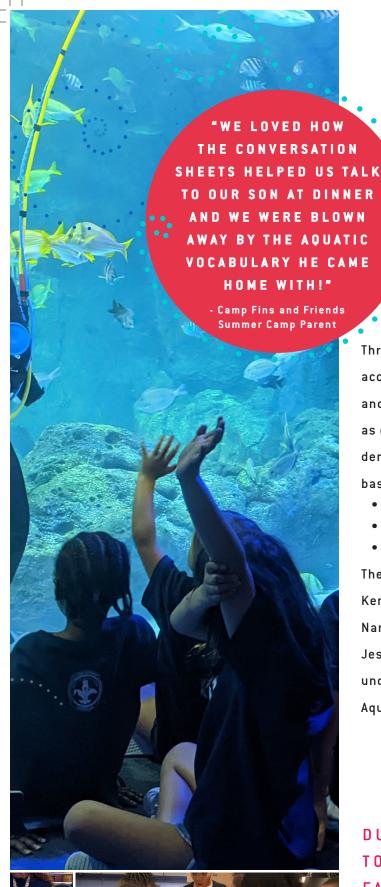
**Executive Director** 

ani Brown

St. Louis Aquarium Foundation







H<sub>2</sub>OFriends Program

THE ST. LOUIS AQUARIUM FOUNDATION

OFFERS PROGRAMMING FOR KIDS TO LEARN

ABOUT AQUATIC ANIMALS, THINK CRITICALLY

ABOUT CONSERVATION ISSUES, AND PARTICIPATE

IN FUN STEM-BASED ACTIVITIES AND PROJECTS.

Through the H<sub>2</sub>0 Friends program, the Foundation provides free access to the St. Louis Aquarium and STEM-based conservation and aquatic life education for youth from Title 1 schools as well as other underserved community partners. For those that demonstrate financial need, the St. Louis Aquarium can provide, based on the criteria of the school or group, the following:

- Aquarium Admission
- Bus Transportation
- Guided Field Trips
- Virtual Education Classes
- Education Classes
- Outreach Through our Mobile Van

The program is funded by many generous donors, including the Kent Family Foundation, Enterprise Bank & Trust Foundation, Nance Frost, Dana Brown Charitable Trust and Linda and Jesse Hunter. In 2022, we collaborated with Title 1 schools and underserved community groups to bring 4,521 individuals to the Aquarium.

DURING THE SUMMER OF 2022, THANKS
TO BLUEPRINT4SUMMER AND THE HUNTER
FAMILY FOUNDATION SUPPORT OF H20
FRIENDS, 44 YOUTH DEMONSTRATING
FINANACIAL NEED RECEIVED A FREE CAMP
FINS AND FRIENDS SUMMER CAMP
EXPERIENCE WITH BEFORE AND AFTER
CARE AVAILABLE.

THE ST. LOUIS AQUARIUM FOUNDATION
OFFERS A VARIETY OF UNIQUE CAMPS
AND PROGRAMS AIMED TO HELP CHILDREN
APPRECIATE CONSERVATION EFFORTS
AND DISCOVER AQUATIC ANIMALS AND
ECOSYSTEMS FOUND IN THE MIDWEST
AND BEYOND.

While these offerings allow children the opportunity to get curious, ask questions, and think critically, not everyone can come to the Aquarium so we have launched a program through our education and animal care teams to bring the Aquarium directly into the community through our H<sub>2</sub>O to Go outreach programs. To facilitate this outreach, the Dana Brown Charitable Trust generously awarded the Aquarium Foundation a grant to purchase and equip a van that will take animals and educators out to Title 1 schools and underserved community groups to share aquatic conservation and education.





THE ST. LOUIS AQUARIUM

FOUNDATION IS CONTINUOUSLY
STRIVING TO IMPROVE HOW
WE DELIVER CONSERVATION
AND ANIMAL EDUCATION.

To that purpose, the conservation education interactives were moved out of the Conservation and Education Center and into the Aquarium. Each interactive is now paired with a relevant animal habitat, which makes conservation messaging much more impactful and memorable. In addition, moving the interactives enables 100% of our guests to utilize the interactives, whereas only a small percentage entered the Conservation and Education Center. Each interactive acknowledges the Foundation's role in environmental

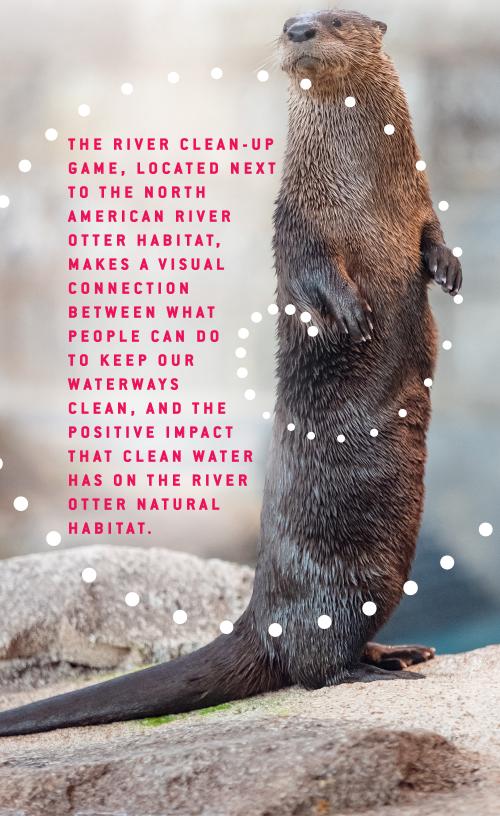
education, giving the Foundation

Aquarium.

additional visibility throughout the



Conservation & Education





OUR 2022 REVAMP
THE RIVERFRONT
SERIES, WE COLLECTED
OVER 100 BAGS OF
TRASH AND OVER
1,500 POUNDS OF
PLASTIC
POLLUTION.

## Stewardship

EXCITED TO PARTICIPATE IN REVAMP THE RIVERFRONT,

A THREE-PART CLEANUP SERIES, ALONG THE MISSISSIPPI

RIVER, IN PARTNERSHIP WITH GREAT RIVERS GREENWAY.

As a part of our commitment to water stewardship and supporting our downtown neighbors, we cleaned up the Leonor K. Sullivan north settlement on the Mississippi Greenway in April, July, and September of this year. Overall, in our 2022 Revamp the Riverfront series, we collected over 100 bags of trash and prevented over 1,500 pounds of plastic pollution from entering the Mighty Mississippi and eventually our oceans. This event was so successful and impactful that we intend to increase the number of opportunities to Revamp the Riverfront in 2023. Thank you to all our volunteers who joined us this year in demonstrating our commitment to protecting our rivers and oceans from plastic pollution.

For our second year in a row, we held our Chalk the Walk event on June 4th in honor of World Ocean's Day. Hundreds of Aquarium guests participated by drawing chalk art on the Union Station sidewalks to show why they love the ocean.

The Aquarium Foundation celebrated Plastic Free July by collecting plastic grocery and shopping bags to be recycled, keeping these bags out of landfills and our waterways. The community was encouraged to drop off their bags for the opportunity to win prizes including tickets to the Aquarium. We are grateful to Roeslein and Associates for sponsoring this initiative.

# Making GALA Waves

THE EVENING

WAS AN OPPORTUNITY

TO CELEBRATE AND

SUPPORT THE AQUARIUM

FOUNDATION'S ACCESS FOR

ALL PROGRAM H20 FRIENDS,

OR HELP TO OUR FRIENDS,

WITH 100% OF THE FUNDS

RAISED THAT EVENING

GOING TO THE

PROGRAM.



On November 11, 2022, almost 400 people attended this sold out event. Guests enjoyed entertainment and dinner followed by dessert with over 13,000 aquatic friends in the Aquarium. Thanks to our event sponsors, including lead sponsors Stifel and Purina, raffle donors, attendees, volunteers and Development Advisory Committee for making the evening a huge success.

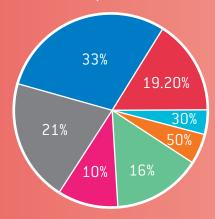
A very special thank you to our Co-Chairs, Rob and Melissa Merlin and Honorary Co-Chairs, Robert O'Loughlin and Steve O'Loughlin for their leadership and support. Because of everyone that impacted the event, we were able to raise almost \$300,000!



## By the Numbers

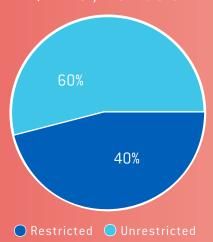
AQUARIUM FOUNDATION FY2022 FINANCIALS

**REVENUE** \$718,184.96



- Education Programs \$70,443.47
- OSt. Louis Aquarium Donation \$149,450.84
  - Special Events \$239,200.50
  - Grants/Foundations \$138,280.00
  - Individual Donors \$114,671.76
  - Ocorporate Donors \$2,566.70
    - Other \$3,571.69

**REVENUE** \$718,184.96





### \$100,000-\$249,999

St. Louis Aquarium at Union Station

### \$50,000-\$99,999

Nance Frost Kent Family Foundation

### \$25,000-\$49,999

The Dana Brown Charitable Trust
Enterprise Bank & Trust Foundation

### \$10,000-\$24,999

Linda and Jesse Hunter

Mary Ranken Jordan and
Ettie A. Jordan Charitable
Foundation

Metropolitan St. Louis Sewer District
Nestle Purina PetCare Company
Paz Family Foundation

Mr. and Mrs. Jerry Ritter

Stifel

### \$5,000-\$9,999

Anonymous American Electric & Data, Inc. Bank of Washington Corporate Flooring Group Bonnie and L.B. Eckelkamp Jr. Fixture Contracting Graybar Electric Clifford Willard Gaylord Foundation Jim and Laura Lally Lockton Companies LaVerne Lorenzini Robert & Melissa Merlin and the Ray B Marglous Family Foundation Mr. and Mrs. Orville Middendorf Midwest Elevator Company, Inc. **PGAV** Destinations Greg and JoAnne Pieczynski Paula and Rodger Riney St. Louis University TierPoint Western Specialty Contractors

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The Sheldon Concert Hall

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Topgolf Chesterfield

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